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Underwriter's Corner



Our First Issue!

As you may have already heard, North Pointe Insurance Company has allowed the former Western Regional Office to spin-off into our own Managing General Agency: Cornerstone General Inc. Now were not just employees, we're entrepreneurs!!

From an Underwriting perspective, we are really excited about this as we are hoping to offer more products and more ways to write your business!

With this new venture, and new opportunities, we decided to start a newsletter to keep up with our agency counterparts and to give us a forum to discuss the issues that we see as relevant in the marketplace. We

hope that you will get as much out of reading these newsletters as we will from writing them.

We plan to have a mix of professional and personal information, including coverage issues, legislation discussions, favorite recipes, announcements, etc...

In our next issue, we'll talk about Mobile vs. Manufactured vs. Modular Homes. Is there a difference? If so, what is it? And is subsequent issues, premises vs. personal liability. Keep an eye out every month for more good information from Cornerstone General Agency!



We want to hear from you!

If you have an announcement you would like included, or a story idea you want us to research and discuss, contact Laurel Thome at 877-232-2791, ext. 3803, or email her at LThome@CornerstoneGeneral.net.

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Favorite Quick Recipes

Any-Jam-Fruit Bars

1 box yellow cake mix
2 1/2 cups quick, rolled oats
3/4 cup melted butter
1 12 oz jar of seedless jam or preserves
1 Tbsp. Water

Mix cake mix, oats, and melted butter in medium mixing bowl until crumbly. Press half of mixture into a greased 9X12 baking pan. Mix preserves with water and spread evenly over pressed mixture, leaving a 1/2 inch border. Top preserves with remaining mixture. Bake at 375° for 20-25 minutes. Allow to cool, then cut into bars and serve!

Announcements:

- Laurel is now an Aunt! Her sister-in-law delivered a healthy, adorable baby boy on July 29th. His name is Nathan.
- Jim's youngest daughter joins his eldest daughter at UC Santa Barbara this fall! His son also attends Chico State University. With all three kids in college, we plan to take up a collection for Jim!

We'll Be Visiting Hawaii!

Jim Watje and Laurel Thome will be visiting HI August 13th -17th and expect to have an extremely productive trip.

They already have several appointments with agents and will be going to Oahu, Maui, and Kauai.

Laurel has never been to Hawaii, for either personal or business reasons, so she is very excited!

New Contact Sheets!

We will soon have new contact sheets with our Cornerstone General Agency Inc. information. These will include new phone numbers and email addresses. Look for those to arrive soon.

If you don't receive one, please call Jim Watje at 877-232-2791, ext. 3801, or email him at JWatje@CornerstoneGeneral.net

